how they affected organ donation, what steps the OPO took to overcome them, and the results.

- (c) Criteria to compete. To compete for an open service area, an OPO must meet the criteria in paragraph (a) of this section and the following additional criteria:
- (1) The OPO's performance on the donation rate outcome measure and yield outcome measure is at or above 100 percent of the mean national rate averaged over the 4 years of the re-certification cycle; and
- (2) The OPO's donation rate is at least 15 percentage points higher than the donation rate of the OPO currently designated for the service area.
- (3) The OPO must compete for the entire service area.
- (d) Criteria for selection. CMS will designate an OPO for an open service area based on the following criteria:
- (1) Performance on the outcome measures at § 486.318;
- (2) Relative success in meeting the process performance measures and other conditions at §§ 486.320 through 486.348;
- (3) Contiguity to the open service area.
- (4) Success in identifying and overcoming barriers to donation within its own service area and the relevance of those barriers to barriers in the open area. An OPO competing for an open service area must submit information and data that describe the barriers in its service area, how they affected organ donation, what steps the OPO took to overcome them, and the results
- (e) No OPO applies. If no OPO applies to compete for a de-certified OPO's open area, CMS may select a single OPO to take over the entire open area or may adjust the service area boundaries of two or more contiguous OPOs to incorporate the open area. CMS will make its decision based on the criteria in paragraph (d) of this section.

ORGAN PROCUREMENT ORGANIZATION
OUTCOME REQUIREMENTS

§ 486.318 Condition: Outcome measures.

(a) With the exception of OPOs operating exclusively in non-contiguous U.S. states, commonwealths, terri-

tories, or possessions, an OPO must meet all 3 of the following outcome measures:

- (1) The OPO's donation rate of eligible donors as a percentage of eligible deaths is no more than 1.5 standard deviations below the mean national donation rate of eligible donors as a percentage of eligible deaths, averaged over the 4 years of the re-certification cycle. Both the numerator and denominator of an individual OPO's donation rate ratio are adjusted by adding a 1 for each donation after cardiac death donor and each donor over the age of 70:
- (2) The observed donation rate is not significantly lower than the expected donation rate for 18 or more months of the 36 months of data used for re-certification, as calculated by the SRTR;
- (3) At least 2 out of the 3 following yield measures are no more than 1 standard deviation below the national mean, averaged over the 4 years of the re-certification cycle:
- (i) The number of organs transplanted per standard criteria donor, including pancreata used for islet cell transplantation;
- (ii) The number of organs transplanted per expanded criteria donor, including pancreata used for islet cell transplantation; and
- (iii) The number of organs used for research per donor, including pancreata used for islet cell research.
- (b) For OPOs operating exclusively in non-contiguous U.S. states, commonwealths, territories, and possessions, the OPO outcome measures are as follows:
- (1) The OPO's donation rate of eligible donors as a percentage of eligible deaths is no more than 1.5 standard deviations below the mean national donation rate of eligible donors as a percentage of eligible deaths, averaged over the 4 years of the re-certification cycle. Both the numerator and denominator of an individual OPO's donation rate ratio are adjusted by adding a 1 for each donation after cardiac death donor and each donor over the age of 70.
- (2) The observed donation rate is not significantly lower than the expected donation rate for 18 or more months of

§486.320

the 36 months of data used for re-certification, as calculated by the SRTR;

- (3) At least 2 out of the 3 following are no more than 1 standard deviation below the national mean:
- (i) The number of kidneys transplanted per standard criteria donor;
- (ii) The number of kidneys transplanted per expanded criteria donor; and
- (iii) The number of organs used for research per donor, including pancreata recovered for islet cell transplantation.
 - (c) Data for the outcome measures.
- (1) An OPO's performance on the outcome measures is based on 36 months of data, beginning with January 1 of the first full year of the re-certification cycle and ending 36 months later on December 31, 7 months prior to the end of the re-certification cycle.
- (2) If an OPO takes over another OPO's service area on a date later than January 1 of the first full year of the re-certification cycle so that 36 months of data are not available to evaluate the OPO's performance in its new service area, we will not hold the OPO accountable for its performance in the new area until the end of the following re-certification cycle when 36 months of data are available.

ORGAN PROCUREMENT ORGANIZATION PROCESS PERFORMANCE MEASURES

§ 486.320 Condition: Participation in Organ Procurement and Transplantation Network.

After being designated, an OPO must become a member of, participate in, and abide by the rules and requirements of the OPTN established and operated in accordance with section 372 of the Public Health Service Act (42 U.S.C. 274). The term "rules and requirements of the OPTN" means those rules and requirements approved by the Secretary. No OPO is considered out of compliance with section 1138(b)(1)(D) of the Act or this section until the Secretary approves a determination that the OPO failed to comply with the rules and requirements of the OPTN. The Secretary may impose sanctions under section 1138 only after such noncompliance has been determined in this manner.

§ 486.322 Condition: Relationships with hospitals, critical access hospitals, and tissue banks.

- (a) Standard: Hospital agreements. An OPO must have a written agreement with 95 percent of the Medicare and Medicaid participating hospitals and critical access hospitals in its service area that have both a ventilator and an operating room and have not been granted a waiver by CMS to work with another OPO. The agreement must describe the responsibilities of both the OPO and hospital or critical access hospital in regard to donation after cardiac death (if the OPO has a protocol for donation after cardiac death) and the requirements for hospitals at §482.45 or §485.643. The agreement must specify the meaning of the terms "timely referral" and "imminent death."
- (b) Standard: Designated requestor training for hospital staff. The OPO must offer to provide designated requestor training on at least an annual basis for hospital and critical access hospital staff.
- (c) Standard: Cooperation with tissue banks.
- (1) The OPO must have arrangements to cooperate with tissue banks that have agreements with hospitals and critical access hospitals with which the OPO has agreements. The OPO must cooperate in the following activities, as may be appropriate, to ensure that all usable tissues are obtained from potential donors:
- (i) Screening and referral of potential tissue donors.
- (ii) Obtaining informed consent from families of potential tissue donors.
- (iii) Retrieval, processing, preservation, storage, and distribution of tissues
- (iv) Providing designated requestor training.
- (2) An OPO is not required to have an arrangement with a tissue bank that is unwilling to have an arrangement with the OPO.

§ 486.324 Condition: Administration and governing body.

(a) While an OPO may have more than one board, the OPO must have an advisory board that has both the authority described in paragraph (b) of